eam <u> Trustee Members</u> Russell DeSalvo Chairman Andrew Trainor Vice-Chairman ershi Christopher Burke Michael Cafasso Adam Carroll **Brandice Eslinger** ead Angela Giron Chad Heberly Jennifer Mravich Louis Nazario Our Michael Occhiato

Trustee Members (continued) Ruben Pena Alex Romero **Jackie Seybold Darrin Smith** Marv Stein Abel Tapia **Chris Turner** Barbara Vidmar Dee Weber **David Williams Ralph Williams**

Sustaining **Trustees** Walt Bassett, Jr. Dave Feamster **Rita Gersick** Art Gonzales Greg Hahn Jovce Lawrence Bob Leach **Gerry Montgomery** John Oeschle Jane Rawlings **Tim Simmons** Jim Wallace

Foundation Staff

Todd Kelly **President/CEO** Valerie Galleaos **Director of Budget & Finance** Sandy Lundahl **Scholarship Administrator** Sammi Mutz Asst. Director of Stewardship & Office Management Susie Pagnotta **Director of Data Analysis & Gift Processing Nick Potter Director of Annual Giving & Scholarships** Andrew Sanchez **Director of Development**

his year, the Colorado State University-Pueblo Foundation has had many triumphs and successes. One of our greatest achievements is the sheer number of scholarships that we've awarded to CSU-Pueblo students. In the last two academic years, the CSU-Pueblo Foundation provided \$3.6 million in private-donation scholarships to approximately 1,600 students. The Foundation has provided supplemental funds for the renovation of the Occhiato University Center beginning October 2015. Finally, the CSU-Pueblo Foundation was able to help construct the Art & Lorraine Gonzales Soccer and Lacrosse Stadium, which hosted its first intercollegiate games last year.

The CSU-Pueblo Foundation continues to be a strong nonprofit organization and steward for the donors of CSU-Pueblo. As a result of our efficiencies, the CSU-Pueblo Foundation spent 79 percent of its total expenses for program-related activities that directly impacted CSU-Pueblo students; including \$1.8 million of scholarship funds last year. The CSU-Pueblo Foundation exceeds the standards of program excellence measured by non-profit watchdog group, Charity Navigator. As stated, the CSU-Pueblo Foundation spent 79 percent of its total expenses for activities that directly impact CSU-Pueblo and its students. To be ranked in the highest ranking that Charity Navigator offers, non-profit organizations must spend a minimum of 75 percent of expenses for program-related activities. CSU-Pueblo significantly exceeds this industry practice, allowing a higher percentage of contributions to directly benefit our students. You can be proud that the money you donate to the CSU-Pueblo Foundation directly impacts students and the University.

he CSU-Pueblo Foundation's mission is to provide sustainable financial support to the University and its students. Our triumphs throughout the year have demonstrated the strength in the support that we are able to provide to CSU-Pueblo through our generous donors. Academic, talent, and athletic scholarships, new and renovated facilities all enhance the college experience for CSU-Pueblo students and help to create a successful university that produces satisfied, educated students.

As we begin our final year of the three-year, \$25 million On The Move campaign, I want all alumni, faculty, staff, students, and community partners to know that you can be the difference in a student's academic success. By giving to CSU-Pueblo, you are investing in a student's future and giving them a chance for personal and professional growth. The ways to impact student success at CSU-Pueblo are many. Your gift, no matter the size, will make a difference.

THANK YOU

Sincerely,

- Illelly

Todd Kelly President/CEO, CSU-Pueblo Foundation





Noelle Clark, Senior, Wells Fargo Fund for President's Leadership "This scholarship will provide me with the needed resources to make attending Colorado State University-Pueblo affordable. I am only receiving minimum support from my family for college. This scholarship will help to alleviate the financial burden that my education has placed on me."

The Rising Cost of Tuition

The cost of tuition and student fees has risen for this academic year. This is an average yearly bill for a student attending CSU-Pueblo in 2015-2016.

* Based on an average (15 credit hours) in-state tuition bill per year. ** Based on a standard share occupancy oom and meal plan

The figures below detail the amount due each year for a student to afford a college education.

Tuition - \$6,160* Mandatory Fees - \$2,120* Average Book Costs - \$1,900* Average Room & Board - \$8,932** TOTAL DUE = \$19,112





will take full avantage of this opportunity.







Deidre Herrera-Ruiz, Senior, Mary E. Lutin Scholarship

"I'd like to express my vast amount of gratitude for this scholarship. It is because of opportunities like this that students like myself are able to attend and succeed in college. Without this type of funding, aspirations such as attaining a degree do not seem as possible. Thank you!"





More than \$1.8 Million Awarded to CSU-Pueblo Students

This year, the Foundation has awarded over 800 scholarships at a total dollar amount of \$1.8 million! The CSU-Pueblo Foundation gave an average scholarship of \$3,328 to each CSU-Pueblo scholar.



Understanding Your Stewardship Report

- . Your balance as of July 1, 2015 is highlighted and labeled as "Ending Balance."
- 2. The lines titled "Contributions" and/or "Allocated Income" are revenue to the account.
- **3.** Displayed expenses to the account will list scholarships awarded and administration fee.
- 4. The balance of your account does not reflect scholarships for the current academic year.

CSU - PUEBLO FOUNDATION

Statement of Financial Position All data represents one year of activity from July 1, 2014 to June 30, 2015

BALANCE SHEET

ASSETS	
Cash and cash equivalents	\$3,527,764
Accounts receivable	\$33,260
Prepaid income taxes	\$3,421
Unconditional promises to give (net)	\$1,048,831
Marketable securities	\$30,435,085
Miscellaneous assets	\$602
Beneficial interest in remainder trusts	\$1,622,109
Investment in real estate	\$165,000
Investment in limited partnership	\$297,500
Leasehold improvements and office equipment	\$105,681
Less accumulated depreciation	(\$72,185)
TOTAL ASSETS	\$37,167,068

LIABILITIES AND NET ASSETS

\$2,165,1
\$26,3
\$2,191,52
\$4,650,2
\$14,522,9
\$15,802,3

TOTAL LIABILITIES AND NET ASSETS

\$37,167,068

\$5,000,760

\$34,975,547

REVENUE AND SUPPORT

TOTAL NET ASSETS

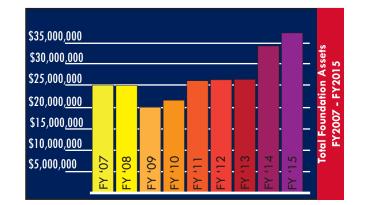
Contributions	\$2,000,7 OL
In-kind contributions	\$86,015
Fundraising revenue	\$229,443
Dividends	\$2,118,768
Interest	\$3,281
Realized loss on sale of marketable securities	(\$283,841
Unrealized loss on sale of real estate investments	(\$701,120)
Miscellaneious income	\$11,432
Changes in the value of split-interest agreements	(\$27,411)
TOTAL REVENUE AND SUPPORT	\$6,437,327

EXPENSES

Program expenses	\$3,319,421
Management and general	\$421,872
Fundraising	\$438,772
TOTAL EXPENSES	\$4,180,065

Financial Summary

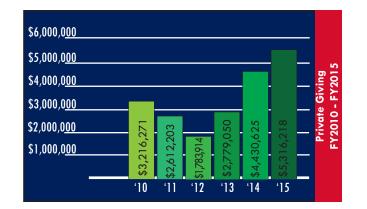
Reporting Our Progress - Measuring Your Impact



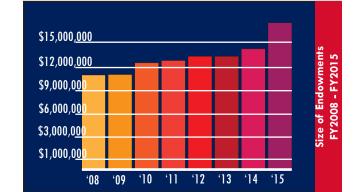
The Better Business Bureau's Standards for Charity Accountability recommends that non-profits spend at least 65 percent of their total expenses on program activities. In 2015, the CSU-Pueblo Foundation spent 79 percent of total expenses on program activities that directly impact students.



79% Program Expenses & Student Scholarships



- 13% Unrestricted
- 42% Current Funds (Temporarily Restricted by Donor)
- 45% Endowment (Permanently Restricted by Donor)



Stewardship Report





CSU-Pueblo Foundation 2200 Bonforte Blvd. Pueblo, CO 81001 719.549.2380 www.csupueblofoundation.org

